

# WSDLA: Your Voice, Your Industry

# The Contact



## 2017 Calendar of Events & Activities

**March 10-12, 2017**  
2017 WSDLA Northwest  
Laboratory Forum DoubleTree  
Suites by Hilton Seattle-Airport  
/Southcenter Seattle, WA

**June 17, 2017**  
WSDLA Board Meeting (Tentative)  
In conjunction with PNDC  
Meydenbauer Center, Room 302  
Bellevue, WA

**June 30, 2017**  
Deadline for The Contact  
submissions for information,  
articles, ads (August 1, 2017  
Publication Date)

**October 20, 2017**  
2017 Roundtable Retreat Marcus  
Whitman Hotel & Conference  
Center Walla Walla, WA



## PRESIDENT'S MESSAGE

Greetings Washington State Dental Laboratory Association members and friends. I am proud to serve as the President of the WSDLA for 2017. Growing up in my father's dental laboratory, I witnessed first-hand, both the rewards and struggles of being a small manufacturing dental business. My father and his employees worked long hours to meet deadlines set by the doctors' offices. I never understood where the two week due date requirement came from, and still don't.

I remember my father trying to explain to the Department of Revenue the fact that Dental Laboratories are manufacturers, not a service, and that the State of Washington didn't know how to define us. The laboratories in Washington were getting double B & O taxed. I remember my father working hard for our industry, being involved in the State Association and at the Bates Dental Technology program. I remember dentists not even knowing what a CDT was or caring. I also remember meeting patients and seeing the fruits of my father's and his employees labor and the accolades patients would send him in the form of letters or thank you cards after working hard on a custom shade.

I worked in my father's laboratory most of my life, from janitor, to delivery boy, to model room, to waxer, all the way through high school. The last thing I wanted to be was a Dental Technician. It was a thankless job where technicians would pour skill and creativity into a body part that most people didn't seem to care about. No thanks I thought. I'm going off to college to do something completely different.

After graduating with a BA in communications, I set off on a non-dental career. That effort lasted three years and I found myself back and in the lab. This year I will celebrate nineteen "official" years in the laboratory. Where does time go? What things have positively changed in our industry?

*Continued on Page 2*

# News From Your Board

## *Continued from Page 1*

Do we have a better tax rate? Do doctors and patients know what a CDT is? Do they respect our profession? Are we a profession? Do we have true standards? Are people coming into our industry to make a good living?

All good questions. What I do know is that we have and always have had passionate people in our association, the WSDLA. We don't all agree on every aspect of our profession or all the actions of the WSDLA, but the great thing is our members care about our industry, stay active and keep raising the bar day in and day out for our clients!

As your 2017 WSDLA President, thank you for this honor.

As we make our way into 2017 I would like to encourage everyone to register for the Northwest Laboratory Forum. This year we have revised the schedule based on attendee feedback to give more opportunities for CE hours and speaker interaction. As always, the speakers, sponsors and exhibitors will provide beneficial information. Committee Chair Chris Delarm, CDT, and Co-Chair Cathi Miller, CDT, have done a impressive job coming up with this year's schedule and events. The Friday Reception will feature a standup comedian; you won't want to miss that event! I would also like to extend a thank you to all of our sponsors and exhibitors who are helping us with this year's program. Without their help the Forum would not be possible!

This year we are also moving forward with the legislation for registration of dental laboratories in the state. WSDLA continues to raise money for our Legislative Action Fund which will help us achieve successful passage of legislation that addresses several issues

related to dental technology and dental laboratories. This legislation will help the dental laboratory industry and technician in the State of Washington and help protect the safety of Washington dental patients. The 2017 regular Washington State Legislative Session convened on Monday, January 9, 2017 and will run through April 23, 2017. Our House bill is now in the system. More details coming soon.

On behalf of the entire Board of Directors of the WSDLA, I hope you will have a great year and we all look forward to working with you throughout 2017. Please let us know how we can help make our association better. Any and all comments are always welcome and appreciated.

## *SHARE YOUR STORIES!*

Send human interest stories, technical articles or any updates from your laboratory to Megan Nakanishi at [megan@nakanishidentallab.com](mailto:megan@nakanishidentallab.com)

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**Landon Moeller**  
District Manager

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# Member News

## 2017 Board of Directors

### President

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(253) 565-1432

### Vice President

Chris Delarm, CDT  
(425) 497-9428

### Secretary/Treasurer

Cathi Miller, CDT  
(253)677-6892

### Past President

Bob Lathrop, CDT, MBA  
(425) 822-2245

### Director

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Gary Smothermon, CDT  
(425) 432-0503

### Educational Representative

Robert Criss, CDT  
(253) 680-7312

### Manufacturer Representative

JD Huleen  
(425) 457-9108



## New Board Member

The Washington State Dental Laboratory Association would like to welcome its new Board member for 2017; Robert Criss. We are excited to have him aboard, and can't wait to see what this year has in store for WSDLA!

### Robert Criss, Bates Technical College

My dental lab experience began in the United States Air Force. Over the last forty years I have remained attached to the dental lab profession in a full and part time capacity. The body of that work was gained through laboratory ownership, management, and now teaching. The majority of my work experience took place while attending college and raising a family in Eastern Washington.

Soon I will be starting my fifth year of teaching at Bates Technical College. While at Bates we have made strides to make our program content and instruction delivery relevant to our industry needs. We continue to have excellent support from our Advisory Committee made up of dental industry professionals. This guidance has proven to be invaluable to our success.

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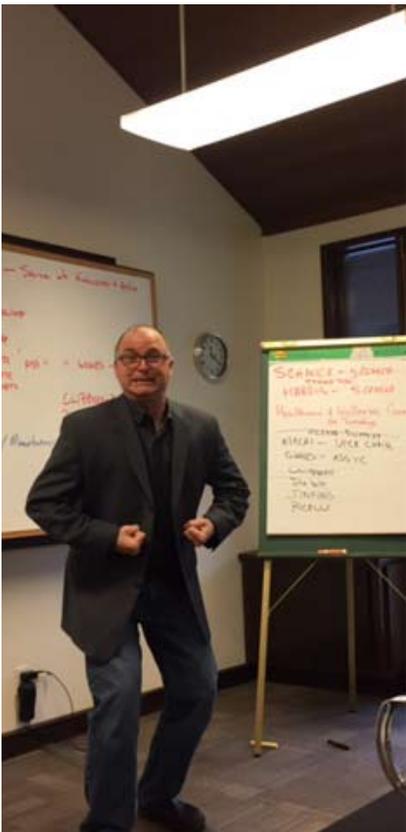
Partial denture. 7,8,9,10 with Inspiration mold IT6  
Courtesy of Dr Finlay Sutton & Mr Rowan Garstang.

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**WSDLA17**

# Strategic Planning

Your WSDLA Board hard at work during the 2017 Strategic Planning Meeting and Board Meeting; February 10-11, 2017 at the Talaris Conference Center in Seattle, WA.



# Volunteer Event

## Seattle-King County Clinic Volunteer Event

The Seattle-King County Clinic was held at Key Arena in Seattle, Washington on Thursday, Friday, Saturday and Sunday; October 27, 28, 29 and 30, 2016.

Eighteen individuals, many employed in the dental industry volunteered in the dental laboratory segment of this free clinic.

Vendors, individual volunteers and laboratories were generous with supplies and materials. Judy from Arnold Dental Supply, Mark Gosney from DENTSPLY, Gordon Wright from ETI Empire Direct, and Andy Johnson from Kulzer. Many of the technicians also donated supplies, materials and brought their own small hand tools with which to fabricate temporary dental appliances. Cascade Dental Laboratory Inc. and Nakanishi Dental Laboratory donated many supplies, materials and small hand tools remembered at the last minute.

The volunteers who worked, four 16 hour days, in the Dental Laboratory section, of the Clinic were:

Sherill Aumiller, CDT  
Matthew Chapman  
Dr. Albert Chung  
Bill Disantis, CDT  
Tiffany Do  
Dick Garnick  
Daniel Hardy  
Okba Jahjah  
Daniel Jensen  
Lisa Koong  
Rich Lee  
Tony Licuanan  
Bill Mays  
Cathi Miller, CDT  
Mary Osterstrom  
Mandeep K. Pannu  
Debby Swan, RDA  
Edmund J. "Ted" Walker, CDT

Dr. Wendy A. Walker  
Dr. Jackie Wong  
Tony Yan

Ted Walker spent an extra day before the event setting up the "temporary dental laboratory" at Key Arena.

The Seattle\King County Clinic ("SKC Clinic") is a joint event sponsored by the Seattle Center and Seattle Center Foundation.

Key Arena is normally a sports venue used mostly for Basketball but occasionally the wide open space lends itself to other community activities. Basketball season begins in the winter so the space was available for the Clinic on the last weekend in October when the weather is mostly mild enough to allow patients to wait outdoors overnight for the opportunity to be seen by a dental professional some for the first time ever.

This was the third year the clinic offered medical and dental services to underserved individuals. Some waited in line overnight for an opportunity to enter Key Arena to participate in the triage-like process of prioritizing for treatment according to the seriousness of the condition. Two thousand four hundred eighty five dental patients representing a total value of \$2.06M were served. Eighty people received temporary dental appliances.

A man who was waiting for his girlfriend told Sherill Aumiller, CDT he had been treated at the first clinic three years ago. He was all smiles as he related his story. He had been given a free temporary partial denture and he was still wearing it. He was happy to have been given a quality appliance he could use with confidence and he was proud he could bring his loved one to a place he was sure she would be treated, as he had been with kindness and respect.

The next clinic is scheduled for October 26-29, 2017, to volunteer: <http://seattlecenter.org/volunteers/>

By: Lois Walker, Cascade Dental Lab

# Roundtable Wrap-Up

**A Look at our 2016 Roundtable Retreat:**

**Thank you to everyone who attended the 2016 WSDLA Roundtable Retreat! Attendees and sponsors enjoyed a meeting filled with continuing education, networking, and fun! The speakers, sponsors, and attendees made this Roundtable Retreat a success!**



# Roundtable Wrap-Up



# Roundtable Wrap-Up

## Thank You to Our 2016 Sponsors

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### Event Sponsors



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## WSDLA MEMBERSHIP



### MEMBER BENEFITS:

- Registration Discounts on all WSDLA events
- Facebook community to interact with peers
- UPS Discounts
- Credit Card processing discounts
- Informative WSDLA website
- The Contact newsletter by email for you and your employees
- Free online classified section

**WSDLA: Your Voice, Your Industry**

# Legislative Hearing



The WSDLA Legislative Committee met Tuesday, February 14th in House Hearing Room A to discuss House Bill 1782.

In attendance:

Matt Chapman

Eric Thorn, NADL

Cathi Miller, CDT

Leon Hermanides, CDT

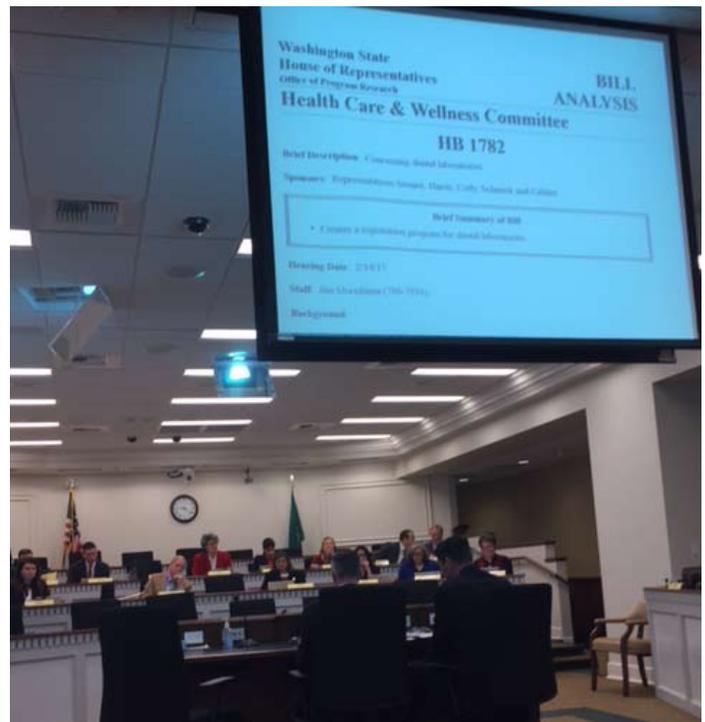
Mike Dominguez, MPHc, CDT, DTG

Robert (Bob) Criss M.Ed., CDT, TE, Bates Technical College, DLT program

House Health Care meeting went very well. While it was a fast meeting, having the legislators see the excellent turnout is very valuable to the success of the bill. The Health Care committee has HB 1782 on the agenda for executive session. Executive session is when the committee members discuss and vote on a bill.

It creates a strong impression on the legislator's perception regarding the interest level and organization of the dental lab community through the WSDLA and the overall level of support for the bill.

Thank you to those who were able to attend the public hearing.



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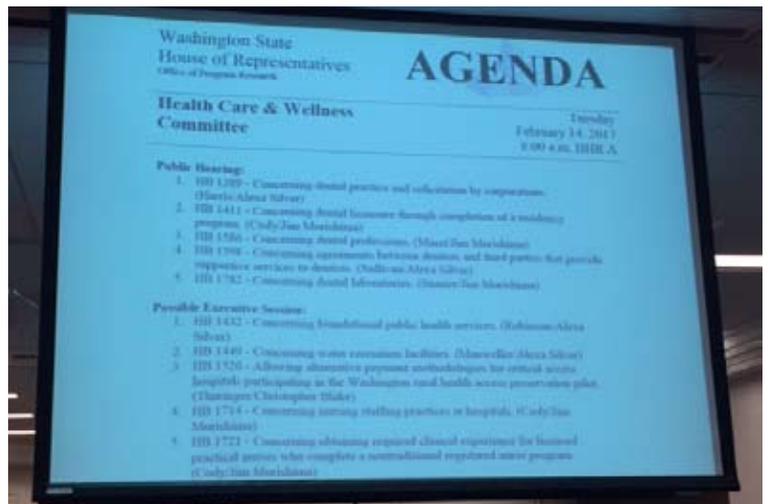
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# Legislative Hearing



# 2017 Forum Schedule

## Friday, March 10, 2017

8:00 a.m. - 12:00 p.m.

### **HANDS-ON COURSE**

**KATANA Zirconia** - A practical hands-on method

*Jean Chiha*

**Sponsored by: Kuraray America, Inc.**

Upon completion attendees will have a strong working knowledge of the Kuraray/Noritake Katana zirconia, techniques to utilize, and how to maximize the benefits of this product within their lab practice. **(4 hours of Scientific Credit) \*Capacity 15\***

12:00 p.m. - 1:00 p.m. - Registration Open

1:00 p.m. - 2:00 p.m.

**Case Study - University of Washington School of Dentistry**

*Manuel Bratos, DDS, MSD - Affiliate Assistant Professor*

**(1 hour of Professional Development Credit)**

2:00 p.m. - 2:30 p.m.

**WSDA Report**

*Bracken Killpack, WSDA*

**Sponsored by: WSDA**

Explore recent circumstances that have significantly impacted dentistry and their impact on the laboratory professional.

**(0.5 hour of Professional Development Credit)**

2:40 p.m. - 4:10 p.m.

**The Expanding Digital Environment in the Dental Laboratory Workflow: Customizing your outsourcing relationship to grow your laboratory**

*Michael Clark*

**Sponsored by: Argen Corporation**

This lecture will discuss productivity, workflow and decisions lab owners face when deciding on what future lab technology to invest in to make the most of the growing digital environment. **(1.5 hours of Professional Development Credit)**

4:20 p.m. - 5:20 p.m.

**Regulatory Standards - Bloodborne Pathogens in Dental Settings**

*Michelle David*

**(1 hour of Regulatory Standards Credit)**

5:30 p.m. - Reception / Comedian

**Sponsored by: Protea Dental Studio, Inc.**

6:45 p.m. - Optional Dutch Treat Dinner - Bahama Breeze

## Saturday, March 11, 2017

7:30 a.m. - 8:00 a.m. - Registration and Continental Breakfast

8:15 a.m. - 9:15 a.m.

**CHOOSE ONE:**

**Strategy Milling - Gold Milling Enters the Digital Age**

*Scott Mappin*

**Sponsored by: Strategy Milling, LLC**

This presentation will cover the technical advantages of milled precious metals VS hand wax / cast or wax printing/ cast methods. **(1 hour of Scientific Credit)**

**Using Digital Technologies to Advance Your Laboratory**

*Ryan Haupt*

**Sponsored by: Nobel Biocare**

This presentation focuses on integrated treatment workflow that allows you to optimize treatment planning with the final prosthetic

design in mind. **(1 hour of Scientific Credit)**

9:30 a.m. - 11:00 a.m.

**CHOOSE ONE:**

**Kuraray/ Noritake Katana Zirconia\***

*Jean Chiha*

**Sponsored by: Kuraray America, Inc.**

This presentation will cover Kuraray/Noritake Katana Zirconia with a live demonstration. **(1.5 hours of Scientific Credit)**

**Digital Dentures in Your Laboratory Present and Future**

*Doug Brydels*

**Sponsored by: DENTSPLY**

This presentation will give an overview of the Dentsply Sirona Digital Dentures engineered by AvaDent; What's needed, input options for digital denture design, milling, bonding and finishing.

**(1.5 hours of Scientific Credit)**

11:00 a.m. - 1:30 p.m.

**Trade Show, Table Clinics, and Lunch**

1:45 p.m. - 2:45 p.m.

**CHOOSE ONE:**

**Characteristics of Teeth and Ceramics: Size, Shape, Composition and Appearance**

*Steve McGowan, CDT*

This presentation is based on a two year study evaluating over one thousand extracted teeth. When this criterion is understood, it will help the laboratory technician evaluate the strength and weaknesses of dental ceramics. **(1 hour of Scientific Credit)**

**Intelligent Bar Design**

*Ruth Bourke*

This presentation will cover a retrospective of bar and attachments used in implant retained overdentures and will outline basic principles utilizing knowledge gained to enable "intelligent" bar design in a virtual arena. **(1 hour of Scientific Credit)**

3:00 p.m. - 4:30 p.m.

**CHOOSE ONE:**

**Emerging Dental Lab Technology: How Intra Oral Scanning & Expanded Digital Options can Help The Lab Workflow\***

*Steaffani Dall and Marlin Gohn, CDT*

**Sponsored by: Argen Corporation**

The lecture will cover details of the Intra Oral scanning process for crowns and implant cases including the vital communication between the lab, Doctor & manufacturer, using split files for more effective restorations. **(1.5 hours of Scientific Credit)**

**Esthetic Privada - Full Arch Implant Cases and the Analog Denture Technician**

*Daniel Hardy, DTG, RG*

**Sponsored by: GC America & Panthera Dental**

This presentation covers multiple topics including the importance of a clinical dental technician, full arch implant case work flow, the crossover into Fixed/Removable case work, with a basis in Removable theory, photography, model work, and investment techniques. **(1.5 hours of Scientific Credit)**

4:30 p.m. - 5:30 p.m.

**Personal Protective Equipment Related to Infection Control**

*Susan Kimball*

**(1 hour of Regulatory Standards Credit)**

# 2017 Forum Registration

Please print legibly. Please make copies of this form for additional registrants.

Name \_\_\_\_\_  CDT  RG CDT/RG # \_\_\_\_\_  
 Laboratory \_\_\_\_\_  CDL  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 Email \_\_\_\_\_

\*If you would like to attend the Trade Show & lunch only please contact WSDLA for pricing. \*\*To ensure you are included in the count for meals and program materials, please register by March 1, 2017.

Registration Options	Description	Member	Non-Member	Total
Full Registration	All events Friday and Saturday except Regulatory Standards on Saturday	\$345.00	\$445.00	
Additional Full Registration	If you have <u>additional full registrants from your company</u> , enjoy this discounted rate. All events Friday and Saturday except for Regulatory Standards on Saturday	\$300.00	\$400.00	
Friday Courses Only Registration	All events Friday including Regulatory Standards Seminar	\$175.00	\$250.00	
Friday Hands-On Clinic	Friday Clinic - 8:00 a.m. - 12:00 p.m.	\$200.00	\$275.00	
Saturday Courses Only Registration	All events Saturday except Regulatory Standards Seminar	\$275.00	\$375.00	
Saturday Regulatory Standards Seminar	Saturday Regulatory Standards Seminar Only	\$45.00	\$80.00	
Bates Student Registration	Bates Technical Students (Saturday Only - includes Trade Show and lunch)	\$45.00	N/A	
Dental Student Registration	Dental Student Registration - UW (Saturday Only - includes Trade Show and lunch)	\$100.00	\$100.00	
Saturday PM Courses Only	All events on Saturday between 11:00 a.m. - 5:30 p.m. (includes Trade Show, lunch and Regulatory Standards Seminar)	\$185.00	\$275.00	

Please check below if you plan to attend the following events:

- Friday Night Reception/Comedian - Sponsored by: Protea Dental Studio, Inc.  
 Friday Night Dutch Treat Dinner - Bahama Breeze - 6:45 p.m.

**TOTAL AMOUNT DUE \$** \_\_\_\_\_

## PAYMENT INFORMATION:

Check enclosed. Check # \_\_\_\_\_ (Please make checks payable to **WSDLA**.) Check Amount \$ \_\_\_\_\_  
 Credit Card:  Visa  MasterCard  American Express Charge Amount \$ \_\_\_\_\_  
 Credit Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV# \_\_\_\_\_  
 (Vi/MC users: 3 digit number on back of card. Amex users: 4 digit number on front of card.)  
 Name on Card \_\_\_\_\_ Signature \_\_\_\_\_  
 Billing Address & Zip Code \_\_\_\_\_

To register online please use the following link: <https://wsdla.com/forms/lab-forum-registration.php>

RETURN TO: WSDLA, 325 John Knox Road, Suite L103, Tallahassee, FL 32303, fax to (850) 222-3019.

**Refund Policy:** Refund requests must be received in writing no later than **March 1, 2017**. No refunds will be given after this date. Registrations may be transferred. No refunds will be given for onsite registrations.

**Special Needs:** Please call the WSDLA office at (800) 652-2212 by **February 24, 2017** if you require any special accommodations or assistance.

# **WSDLA 2017 Roundtable Retreat**

## **October 20, 2017**

### **Marcus Whitman Hotel and Conference Center**



**Join the Washington State Dental Laboratory Association at this year's Roundtable Retreat in a new location! This year's Retreat will be held at the Marcus Whitman Hotel and Conference Center in Walla Walla, WA.**

**Stately rising above beautiful downtown Walla Walla since 1928, the landmark Marcus Whitman Hotel is a unique historic getaway blending classical splendor with modern-day luxury. Hotel of the Year by the Washington State Wine Commis-**

### **Hotel Information:**

**To make reservations, please contact the hotel at 866-826-9422 and let them know you are with the WSDLA.**

**Reservations are available for \$159 night**

**Reservation deadline: September 19, 2017**

**The 2017 Walla Walla Balloon Stampede will be the same weekend so make plans to bring the whole family to enjoy this event!**

