



WSDLA Associate Member Benefits

Associate membership runs from January 1 – December 31 each year. By becoming an Associate Member, your company is supporting both the Washington State Dental Laboratory Association and the dental laboratory industry in the Pacific Northwest. Each member company will receive the following benefits:

Access to Information

- One subscription to the Contact newsletter (published twice a year)
- WSDLA communications regarding the association and industry
- NEW! and improved website with information about upcoming meetings, industry highlights, etc.

Name Recognition

- Company listed in each issue of *Contact* newsletter
- Company listed in NW Lab Forum program and the Lab Owners Roundtable Retreat program
- Company and website link listed on the WSDLA website (www.wsdla.com) (if given to WSDLA)
- Member placard on NW Lab Forum exhibit

Discounts

- Pay your membership on or before registering for the NW Lab Forum and receive a \$100 discount on your booth!
- Complimentary classified ads on WSDLA website. Simply click "Add your listing" and enter the information. The ad will be live within 72 hours unless we have to contact you with questions.
- Discounts on office products through www.MyOfficeProducts.com
- **Credit Card Processing Discount through Marathon Solutions, Inc.**
By reducing the non-qualifying credit card fees that many dental laboratories have had to put up with in the past, Marathon Solutions, Inc. has been able to save laboratories an average of 20 percent to 40 percent. This may work for your company too!
- **Discounts through UPS**
In cooperation with NADL, WSDLA members can qualify for the NADL UPS discount. These shipping rates could save you between 2% and 32% depending on your average gross weekly charges.

Please contact the WSDLA office at (800) 652-2212 or wsdla@executiveoffice.org with any questions.