

## Denture Services Vendor Q & A

1) We are a Dental Laboratory and take direction from licensed Dentists and Denturists. Please tell me if we are eligible to bid, since we do not provide clinical services. We would like to bid on the Laboratory component of this.

DOC desires a combined denture service for its institutions that includes on-site Denturist services. We envision a partnership of some type between a Denturist(s) willing to travel to provide the on-site services, and a lab. At this time, we are not planning to divide the clinical and laboratory portion.

2) Is there a Vendor that is currently contracted to do this work for all of the State Facilities?

DOC currently has contracts with 4 providers, each providing service to several locations.

3) Do you have a preferred method of shipping and delivery of completed cases or will the vendor be able to use their standard business method?

All packages entering the institution are subject to search. Usually, the Denturist who is delivering the case will bring it to the clinic. Otherwise, your normal shipping will be adequate.

4) What documentation do you provide with each incoming case (for example, a completed prescription form)?

A prescription form can be used.

5) What documentation do you require with each completed case (for example, an itemized list of materials used, an invoice, etc)?

We will need an invoice, itemized by patient name and DOC number, and listing the specific services provided.

6) Is there a particular type of Denture teeth that you prefer?

Standard quality acrylic teeth.

7) Will you send the vendor multiple cases at a time from each individual facility or will you bulk them together and send them to the vendor?

Since the Denturist will be doing several cases at once, I would expect them to come at one time. However, cases will not be held pending other cases.

8) Exhibit E states that the vendor will deliver the completed prosthodontic device within 6 weeks of beginning it. Does that include multiple steps or phases of completion, for example a bite block, then a try in, then a finished Partial Denture?

Yes.

9) Will all of the institutions be required to use our service, or will they be able to contract locally for this service?

DOC hopes to contract with one provider, and all of the institutions will be required to use that service.

10) Does the cost of the denture need to include travel costs, etc.?

Yes, the fee schedule should be inclusive of all costs, including travel.

11) Is this for all of the prisons, or just selected ones?

Please refer to Section 1.2, page 3, for the list of institutions included in this procurement.

12) Will there be a certain day of the week that the Denturist works at each facility?  
There may be institutions that will schedule Denturist visits for certain days per week based upon volume, but the other locations will be negotiated between the Denturist and the institution.

13) What is the potential volume of the contract?  
Approximately \$250,000.00 per year.

14) The bid document lists the Washington State Penitentiary as part of the west region. Is this correct?  
No. The Washington State Penitentiary in Walla Walla is part of the Eastern region.